Market at a Glance

4th Quarter 2012



Prepared for Clientele of **Travis Jelovich**

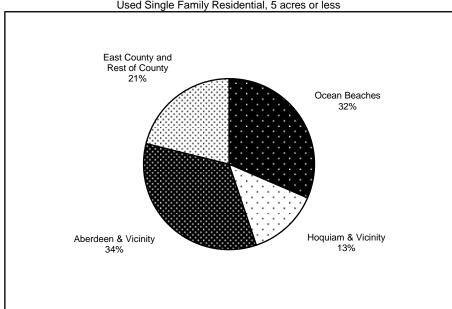
Windermere Real Estate / Grays Harbor, Inc.



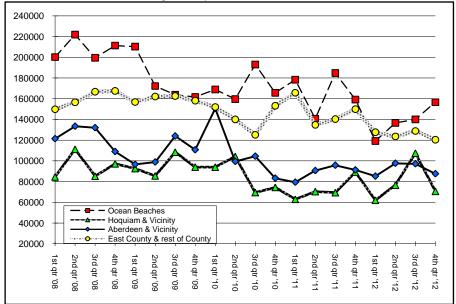
Grays Harbor County

12 Month Sales Activity

Used Single Family Residential, 5 acres or less

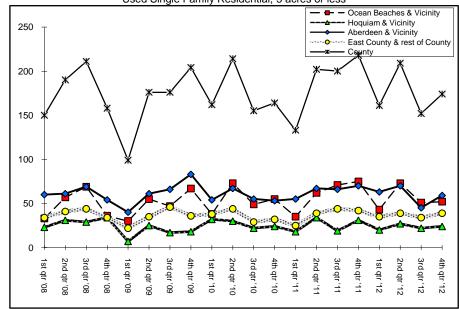


Quarterly Average Sale Price Used Single Family Residential, 5 acres or less

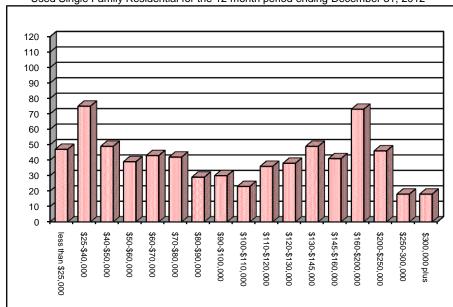


Closed Sales

Used Single Family Residential, 5 acres or less

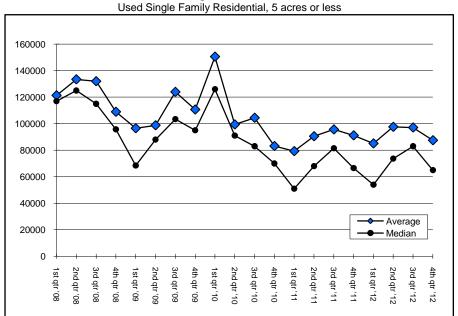


Price Ranges Used Single Family Residential for the 12 month period ending December 31, 2012

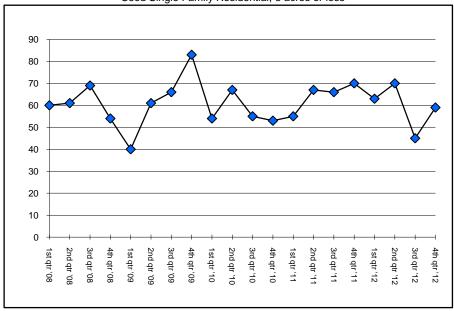


Aberdeen & Vicinity

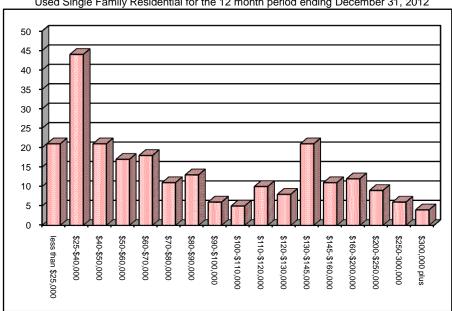
Average/Median Price
Used Single Family Residential, 5 acres or less



Closed Sales
Used Single Family Residential, 5 acres or less



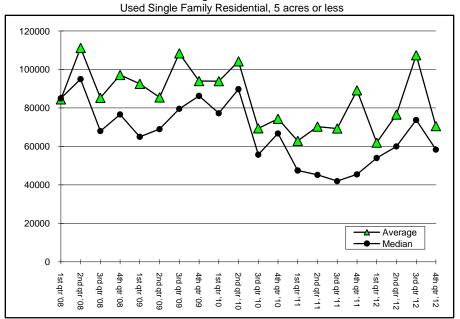
Price Ranges
Used Single Family Residential for the 12 month period ending December 31, 2012



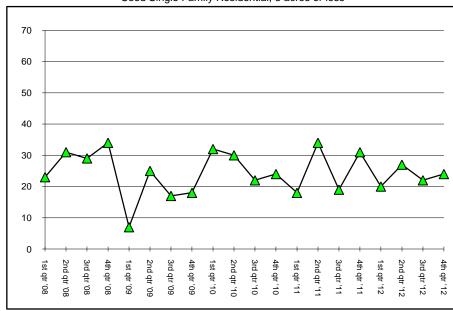
Data from "Grays Harbor County Real Market Data"

Hoquiam & Vicinity

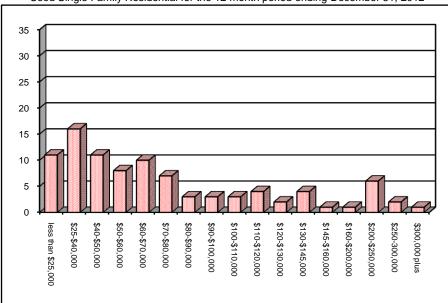
Average/Median Price
Used Single Family Residential, 5 acres or less



Closed Sales
Used Single Family Residential, 5 acres or less



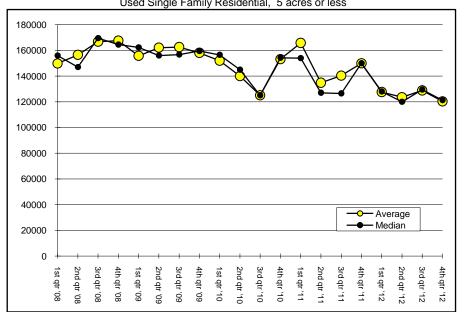
Price Ranges
Used Single Family Residential for the 12 month period ending December 31, 2012



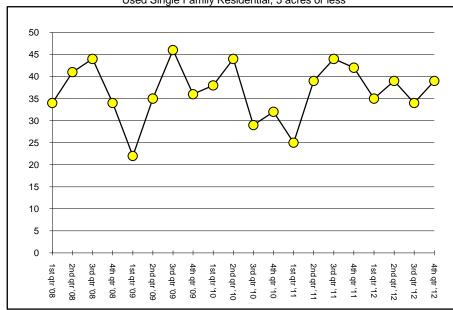
Data from "Grays Harbor County Real Market Data"

East County
and rest of County

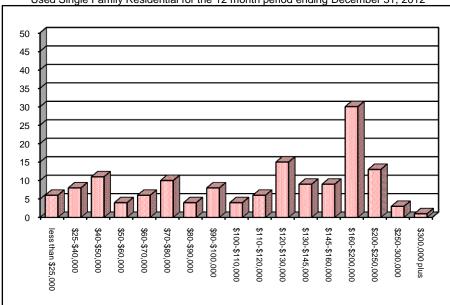
Average/Median Price
Used Single Family Residential, 5 acres or less



Closed Sales
Used Single Family Residential, 5 acres or less



Price Ranges
Used Single Family Residential for the 12 month period ending December 31, 2012

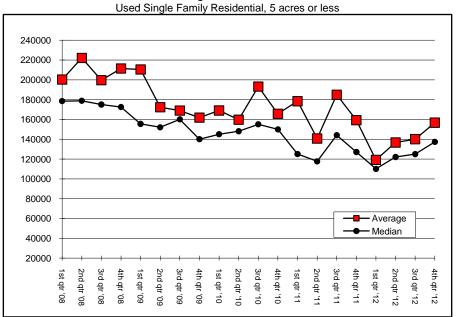


Data from "Grays Harbor County Real Market Data"

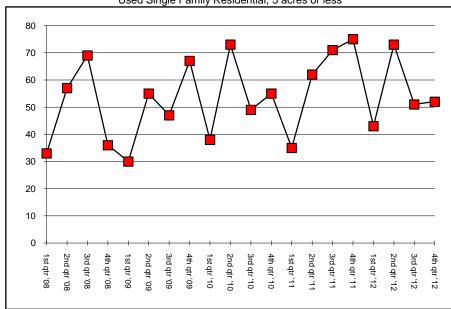
Ocean Beach Areas

(Includes the Greater Westport and Ocean Shores areas.)

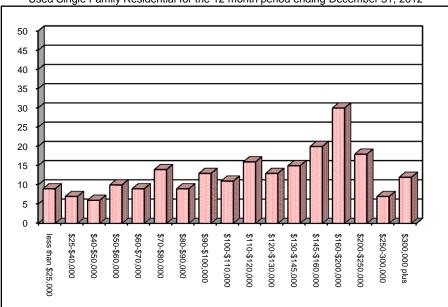
Average/Median Price
Used Single Family Residential, 5 acres or less



Closed Sales
Used Single Family Residential, 5 acres or less



Price Ranges
Used Single Family Residential for the 12 month period ending December 31, 2012



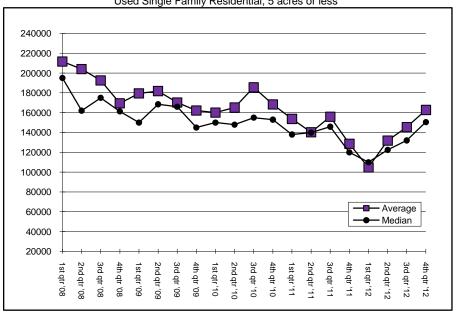
Data from "Grays Harbor County Real Market Data"

Compliments of Windermere Real Estate / Grays Harbor, Inc.

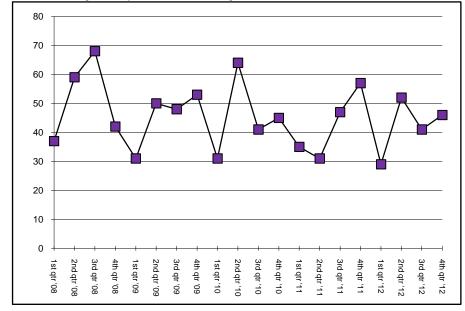
Ocean Shores



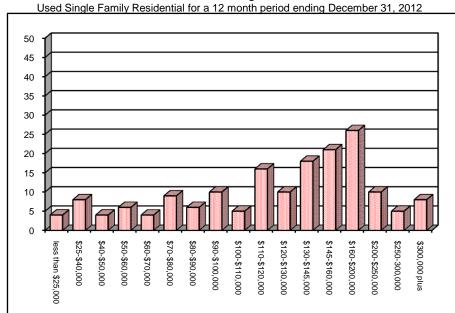




Closed Sales
Single Family Residential including New Construction on 5 acres or less



Price Ranges



Data from Northwest MLS and does not include For Sale By Owner properties.